

Massimo Milan

Board Member | CEO | Expert in Business Transformation and Growth

PROFESSIONAL PROFILE

Results-oriented CEO with proven experience driving strategic transformations and value creation in complex, international industrial environments. Expertise in corporate restructuring, global business development, and process optimization. Skilled in defining and implementing sustainable growth strategies, negotiating complex transactions, and leading global teams to achieve ambitious goals. Pragmatic leadership style focused on delivering results and maximizing stakeholder value.

PROFESSIONAL EXPERIENCE

Eldor Corporation SpA

Chief Executive Officer (CEO)

July 2021 – August 2024

Tier-1 automotive supplier with a global presence (Italy, USA, China, Turkey, Brazil).

- Led a comprehensive Transformation Plan to compete in the evolving automotive sector, focusing on core competencies and implementing a Restructuring Plan.
- Streamlined operational structure and launched strategic initiatives to drive business growth.
- Acquired new clients and developed a market share expansion plan among existing customers.
- Achieved significant financial improvements.

Selcom Group SpA

CEO & Chairman

October 2016 – June 2021

Manufacturer of electronic boards and systems (industrial, home appliance, automotive sectors) with facilities in Italy and China

- Successfully restructured the Group by developing and executing a new industrial plan.
- Strengthened positioning with key clients by securing new high-volume production projects.

MeA Consulting Srl

Equity Partner

2008 – 2018

Strategy consulting boutique focused on M&A, business planning, and turnaround projects.

- Led strategic projects involving development plans, operational improvement, and supply chain optimization across multiple industries (automotive, industrial, food processing, packaging, healthcare, and technology), including several turnaround programs.
- Managed M&A processes (both buy-side and sell-side), performed due diligence, identified synergies, and evaluated business plans for acquisition targets.
- Oversaw post-deal integration and change management phases.
- Advised private equity firms on business due diligence of potential targets.

Venturini Group SpA

Business Unit Managing Director | 2001 – 2008

- Head of the Digital Services Business Unit.
- Designed and executed a growth plan through the acquisition and integration of a competitor.
- Successfully divested the business to a private equity fund.

Xerox Italia

Sales Roles

1993 – 2001

Held various roles of increasing responsibility in sales: Key Account Manager, Sales Manager, Sales Director.

ACADEMIC EXPERIENCE

Bologna Business School (BBS)

Adjunct Professor | 2018 – 2020

Course on Corporate Change Management: crisis management strategies and turnaround practices, with a focus on operational and financial restructuring.